

The Incentives Office Presents

SPRING FLING
PRODUCTION INCENTIVES SYMPOSIUM

Thursday, May 6, 2010 -- 8:30 am - 11:45 am
Landmark Theatre
10850 W. Pico at Westwood Blvd, West Los Angeles, CA
Ample Free Parking

Admission: \$50 in advance,
\$60 at the door (if space is available)

AGENDA

8:30 - 9:00am REGISTRATION, CONTINENTAL BREAKFAST

9:00 - 10:15am SHOW US THE *SOFT* MONEY

Cindy Kirven, EVP Operations, Endgame

Endgame is both a funding source and a production company with offices in Louisiana and California.

Thomas Garry, Citibank

A major senior lender to the entertainment community.

Lenny Alsfeld, FBT Investments

FBT is a private fund that brokers and cash-flows Louisiana tax credits.

Lonnie Ramati, EVP Business & Legal Affairs, NuImage/Millennium Films

NuImage is a major independent film company with studio operations in Louisiana and Bulgaria.

Eli Baker, Winchester Capital Management

Winchester is both a production company and a funding source for tax credits and rebates

Bruce Deichl, Tax Credits LLC

Tax Credits, LLC is a tax credit placement specialist, active throughout the U.S.

Moderator, Dama Claire, The Incentives Office

10:15 - 10:30am BREAK

10:30 - 11:45am STATE INCENTIVES - *DEAL OR NO DEAL*

Perry Gibson, Executive Director, Tennessee Film, Entertainment & Music Commission

17% base rebate of qualified in-state expenses, plus an additional 15% for headquarters spend (possible 32%) including qualified P & A.

Janet Lockwood, Director, Michigan Film Office

30% refundable tax credit for out-of-state hires, 40% for all ATL, Michigan hires and materials. Additional 2% for core communities, \$2 million per-hire cap. No local co-producer required.

Nick Paleologos, Executive Director, Massachusetts Film Office

25% transferable, or refundable credit at 90 cents, of all qualified spend in Massachusetts, no project or per hire caps.

David Worrell, Film Office Director

30% transferable tax credits, plus an extra 10% for resident hires, 2% for rural filming, and 2% for out-of season filming. No project or hire caps.

Andrew Sugerman, Producer

Andrew produced "Betty Anne Waters," starring Hillary Swank (made in Michigan), and "Premonition" starring Sandra Bullock (made in Louisiana).

Moderator, Jeff Begun, The Incentives Office

To register, please [CLICK HERE](#)

The Incentives Office new Spring, 2010 Guide to U.S. Production Incentives will be distributed at the event!

Application has been filed for MCLE Credit.

**Keep In Mind That
Our Events Tend to Sell Out, so Early Registration is Suggested**